THE OUTLOOK IS BRIGHT

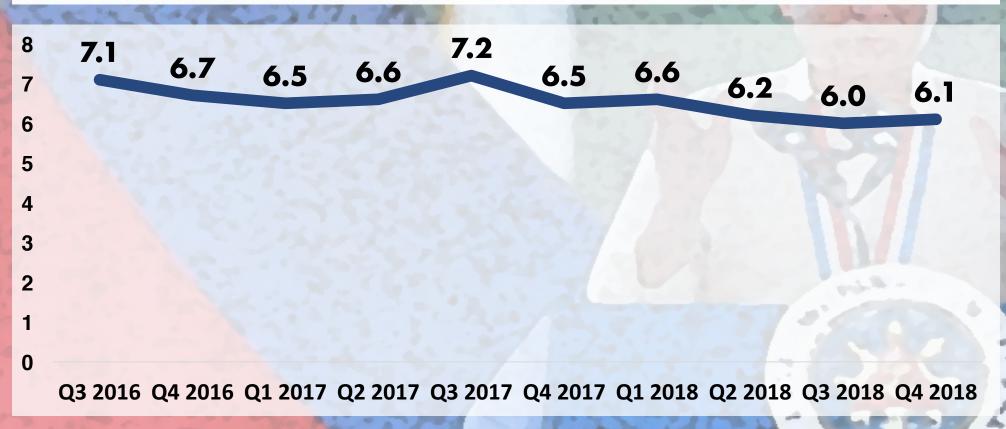
FINANCE SECRETARY CARLOS G. DOMINGUEZ III
WILOCI BUSINESS FORUM
MARCH 8, 2019





OUR ECONOMY IS GROWING AT AN AVERAGE OF 6.5 PERCENT IN THE FIRST 10 QUARTERS OF THE DUTERTE ADMINISTRATION





ROBUST INVESTMENT AND CAPITAL FORMATION RATES

SHARE TO GDP BY EXPENDITURE (%)

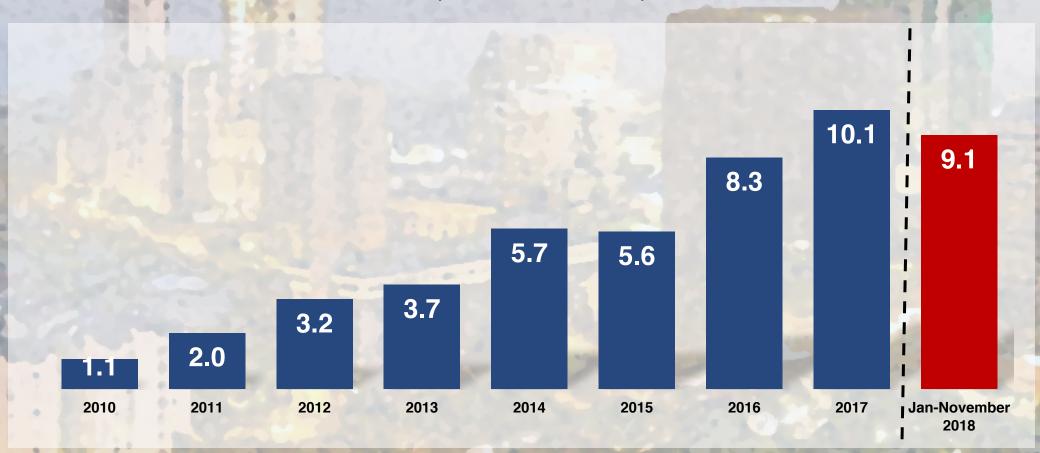
| | | | Average Share |
|-----------------------------------|------|------|---------------|
| | 2017 | 2018 | 2010-2017 |
| Capital Formation | 25.1 | 27.0 | 21.3 |
| A. Fixed Capital | 25.0 | 27.0 | 21.5 |
| a. Construction | 12.3 | 13.5 | 11.1 |
| b. Durable Equipment | 10.8 | 11.5 | 8.4 |
| c. Breeding Stock & Orchard Dev't | 1.4 | 1.4 | 1.5 |
| d. Intellectual Property Products | 0.6 | 0.6 | 0.4 |
| B. Changes in Inventories | 0.1 | 0.0 | (0.2) |

Source: Office of the DOF Chief Economist

*At Current Prices

RISING INVESTMENTS HIGHLIGHT CONFIDENCE IN THE PHILIPPINES' GROWTH PROSPECTS

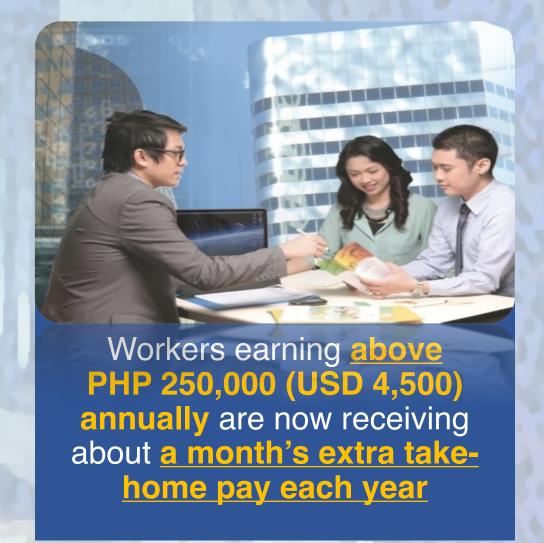
Net Foreign Direct Investment (FDI) Flows (In USD Billion)



IMPACT OF NEW TAX REFORM LAW ON TAXPAYERS' PERSONAL INCOME



Workers earning below PHP 250,000 (USD 4,500) annually are now exempted from paying personal income taxes





JOLLIBEE FOODS CORPORATION

The Philippines' largest fastfood chain and globally recognized brand

2018 TOTAL SALES: PHP 153 BILLION

(+16% growth)

2018 NET INCOME: PHP 8.3 BILLION

(+17% growth)



MCDONALD'S

Jollibee's closest rival in the Philippines.

2018 (Jan-Sep) TOTAL SALES: PHP 34.4 BILLION

(+12% growth)

Since 2017, McDonald's has opened one store a week mostly outside of Metro Manila.



SAN MIGUEL FOOD AND BEVERAGE, INC.

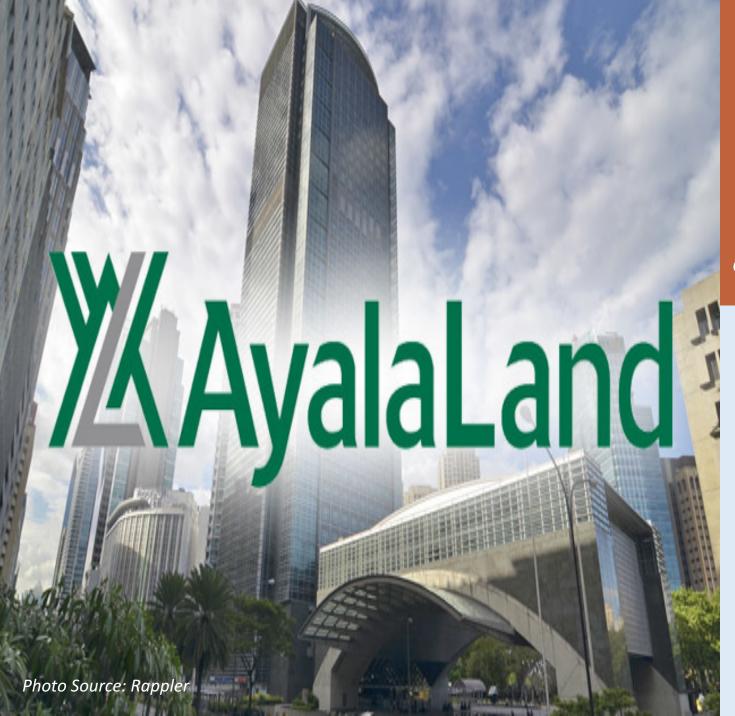
The leading food and beverage company in the Philippines.

2018 (Jan-Sep) TOTAL SALES: PHP 206.6 BILLION

(+14.7% growth)

2018 (Jan-Sep) NET INCOME: PHP 22.9 BILLION

(+17% growth)



AYALA LAND INCORPORATED

The Philippines' premier and oldest property company engaged in the planning and development of large scale, integrated estates.

2018 TOTAL SALES: **PHP 162.8 BILLION**

(+17.8% growth)

2018 NET INCOME: PHP 29.2 BILLION

(+16% growth)



SM PRIME HOLDINGS

The Philippines' owner of the biggest and most number of Malls as well as the second largest high rise condominium developer.

2018 TOTAL SALES: PHP 103.9 BILLION

(+17% growth)

2018 NET INCOME: PHP 32.2 BILLION

(+17% growth)

Photo Source: Panay News



BDO UNIBANK, INC.

The largest bank in the Philippines in terms of assets.

2018 TOTAL NET INTEREST INCOME: PHP 98.3 BILLION

(+20% growth)

2018 NET INCOME: PHP 32.7 BILLION

(+16% growth)

METROBANK

The second largest bank in the Philippines in terms of assets.



2018 TOTAL NET INTEREST INCOME: PHP 68.82 BILLION

(+12% growth)

2018 NET INCOME: PHP 22 BILLION

(+21% growth)

2018 REVENUE AND EXPENDITURE PERFORMANCE

(In PHP Billions)

| 2017 | 2018 | Year on Year |
|-----------|--|---|
| 2,473,132 | 2,850,184 | 15% |
| 2,250,678 | 2,565,812 | 14% |
| 1,772,321 | 1,951,850 | 10% |
| 458,184 | 593,111 | 29% |
| 20,173 | 20,851 | 3% |
| 222,454 | 284,372 | 28% |
| 99,905 | 114,199 | 14% |
| 122,549 | 170,173 | 39% |
| 2,823,769 | 3,408,443 | 21% |
| | 2,473,132 2,250,678 1,772,321 458,184 20,173 222,454 99,905 122,549 | 2,473,1322,850,1842,250,6782,565,8121,772,3211,951,850458,184593,11120,17320,851222,454284,37299,905114,199122,549170,173 |

| As % of GDP | 2017 | 2018 |
|--------------------|-------|-------|
| Revenue Effort | 15.6% | 16.4% |
| Tax Effort | 14.2% | 14.7% |
| Expenditure Effort | 17.9% | 19.6% |

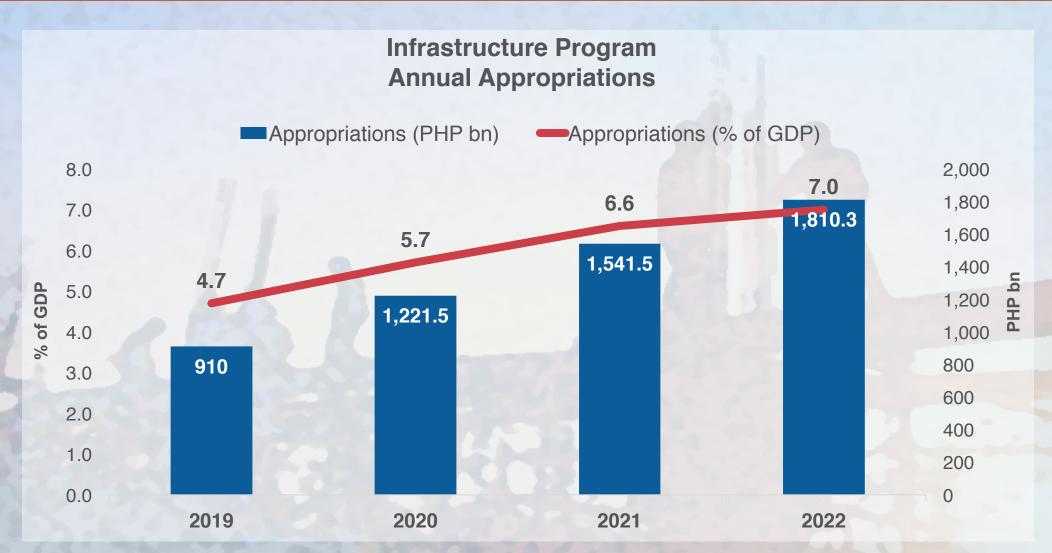
DUTERTE ADMINISTRATION'S AGGRESSIVE INFRASTRUCTURE SPENDING

National Government Cash Disbursements

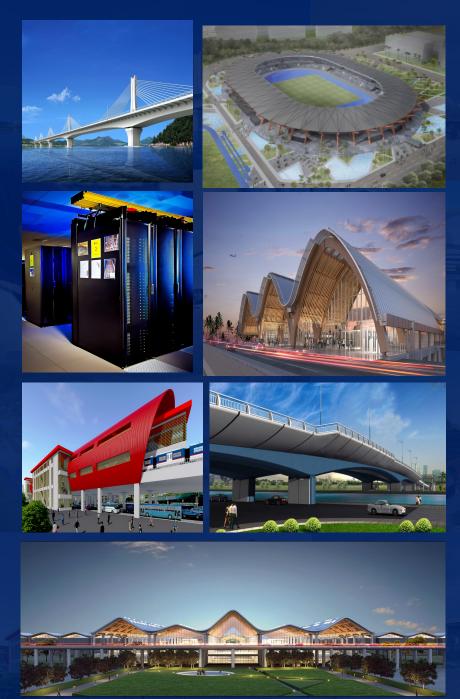
Infrastructure and Other Capital Outlays (in PHP Billion)

| Particulars | AQUINO ADMINISTRATION (2010H2-2016H1) | DUTERTE ADMINISTRATION (2016H2-2018) |
|------------------------|---|--|
| Actual | 1,568.80 | 1,636.42 |
| % of GDP | 2.3% | 4.0% |
| Program | 2,008.20 | 1,628.86 |
| Actual as % of Program | 78.12% | 100.47% |

RAPID ADMINISTRATIVE RESPONSE FOR INFRASTRUCTURE DEVELOPMENT



Source: Department of Budget and Management



BUILD BUILD BUILD

MORE RAILWAYS,
MASS URBAN
TRANSPORT, AIRPORTS
AND SEAPORTS

MORE BRIDGES
AND ROADS

NEW AND BETTER
CITIES

HYBRID PUBLIC-PRIVATE PARTNERSHIP (PPP) SCHEME

The government undertakes the projects using BUDGET ALLOCATIONS, ODA and FUNDS RAISED FROM BOND FLOTATION.

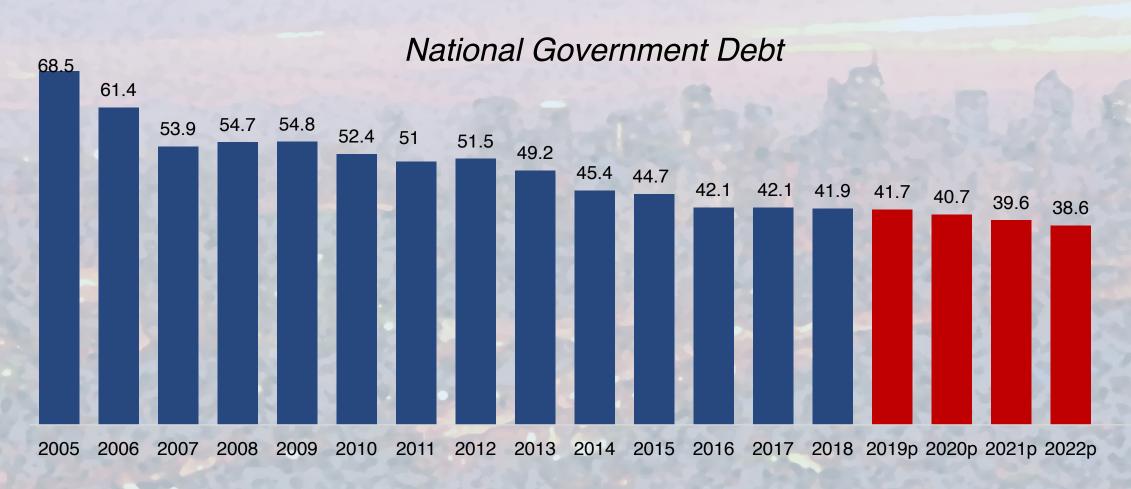
The completed projects are then passed on to **PRIVATE PARTNERS** for **MANAGEMENT** or even **ACQUISITION**.

THE FINANCING WE AVAILED OF ARE SOFT LOANS AT THE LOWEST POSSIBLE INTEREST RATES AND THE LONGEST POSSIBLE TERM ARRANGEMENTS

Estimated Debt Load of Current and Pipeline Project Loans from China and Japan as Against the Total Debt

| | 2018 | Including Scheduled until 2022 |
|-------|-------|--------------------------------------|
| China | 0.65% | 4.5% |
| Japan | 8.90% | 9.5% |

SUSTAINED DECLINE IN DEBT-TO-GDP RATIO



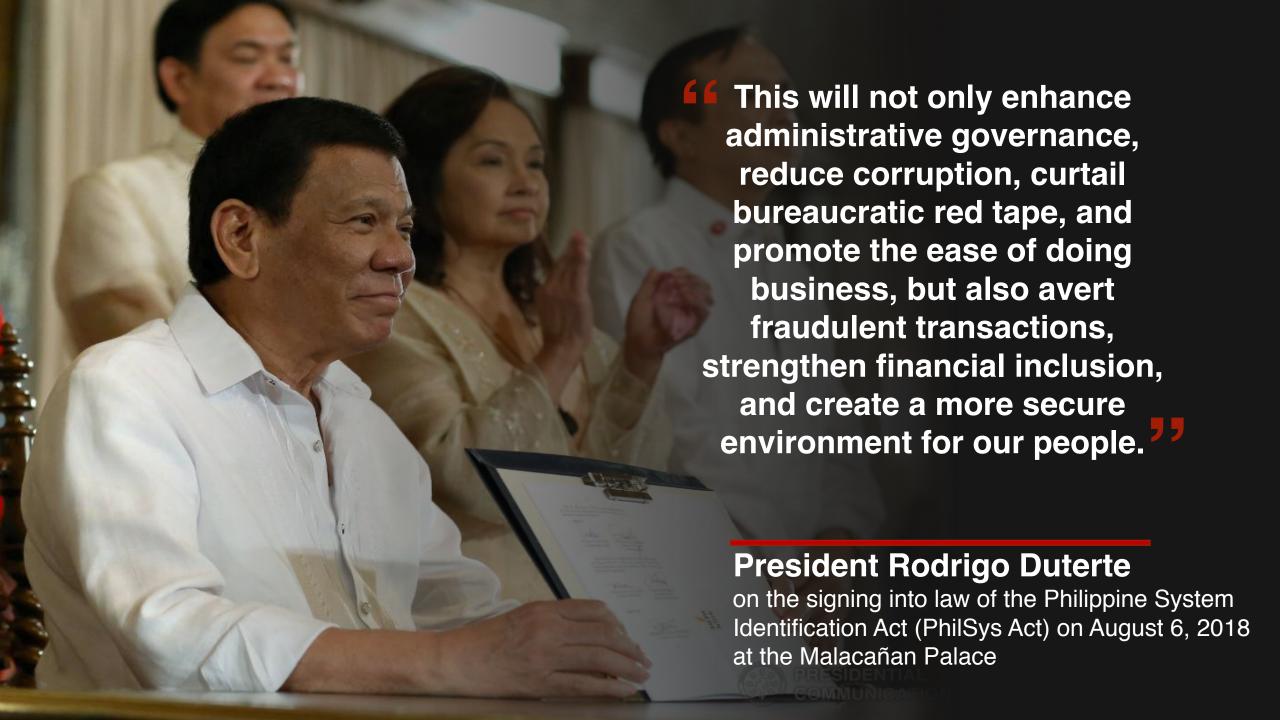
Source: Bureau of the Treasury



By automating our bureaucratic processes and integrating online mechanisms in day-to-day transactions, we do not just bring our people closer to their government. We also forge a vibrant and productive relationship that will redound to the benefit of the people.

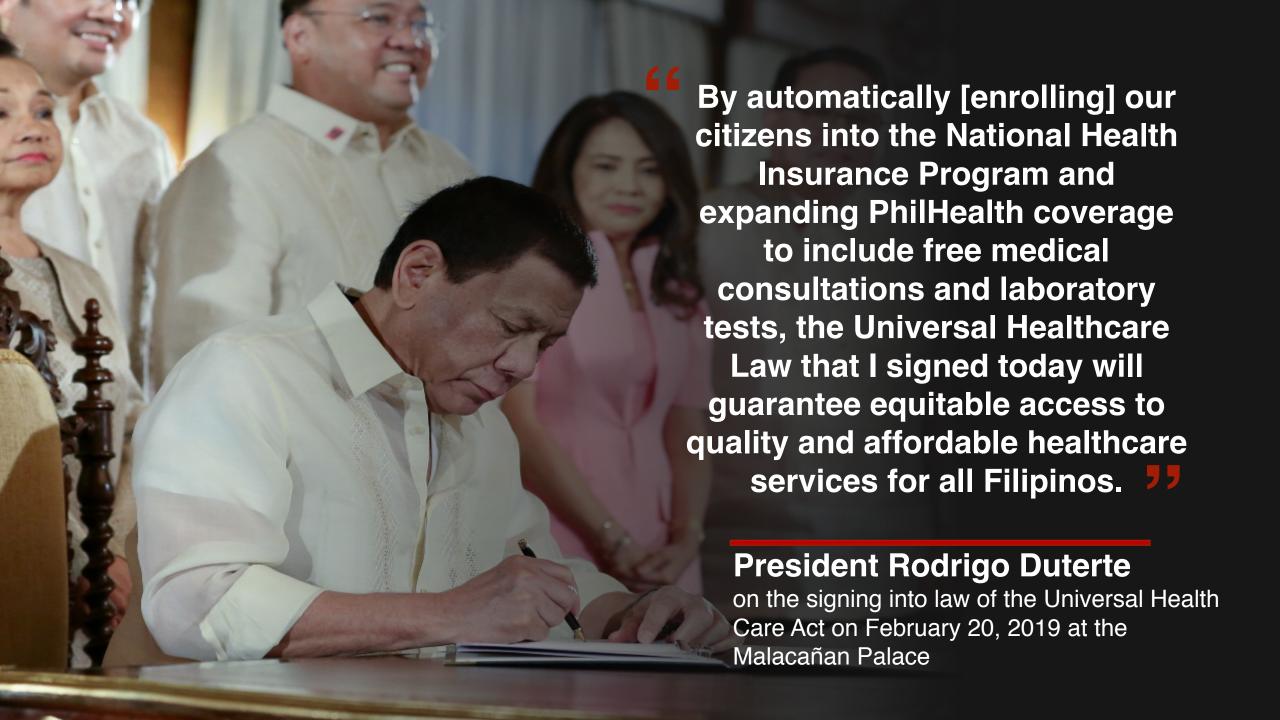
President Rodrigo Duterte

on the signing into law of the Ease of Doing Business and Efficient Government Service Delivery Act on May 28, 2018 at the Malacañan Palace











The Rice Tarlffication Law will stabilize rice prices, further push down inflation, and improve the Philippines' agricultural productivity as well as open the country's rice market to private traders. This will reduce the pressure of increasing minimum wages as the price of food goes down.

Finance Secretary Carlos Dominguez

said in a speech before Osaka-based investors at the Philippine Economic Briefing in Osaka, Japan on February 22, 2019

Photo Source: Business World

CONTINUED PURSUIT OF A SIMPLER, FAIRER, AND MORE EFFICIENT TAX SYSTEM FOR ALL

REMAINING PROPOSALS UNDER PACKAGE 1B

PACKAGE 2+ MINING AND SIN TAXES

PACKAGE 3 PROPERTY VALUATION AND TAXES

PACKAGE 4 CAPITAL INCOME AND FINANCIAL TAXES

This consists of the Motor Vehicle User Charge (MVUC), the lifting of bank secrecy laws, and the automatic exchange of tax information. Increases further the excise tax on both alcohol and tobacco products to provide additional funding for the Universal Health Care (UHC). This also includes increase in the government's share from mining.

Broadens the tax base of property taxes of the national and local governments, thereby increasing government revenues without increasing the existing tax rates or devising new tax impositions.

Rationalization of capital income taxation to address the multiple rates and different tax treatments and exemptions on capital income and other financial instruments.

TAX REFORM PACKAGE 2 MAIN HIGHLIGHTS

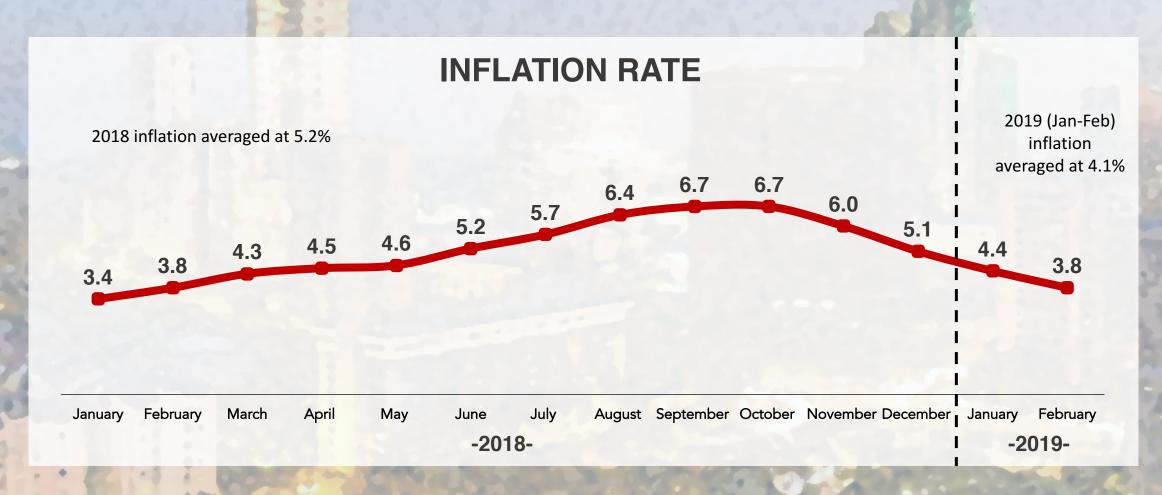
Reduction of corporate income tax rates

This will bring our tax regime closer to the regional average, help us attract investments to fuel our economic growth, and benefit small and medium enterprises that employ the biggest number of Filipinos.

Rationalization of fiscal incentives

This will create a level playing field for our enterprises and attract new players to compete.

INCLUSIVE ECONOMIC GROWTH IS MADE EVEN BRIGHTER BY THE EXPECTED DECELERATION OF OUR INFLATION RATE



Source: Philippine Statistics Authority





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